

Case Studies

2000

Three Major Maintenance Contracts of 2000

ASL Automated (Thailand) Ltd. has won three maintenance contracts this year from Royal Thai Air Force, Provincial Electricity Authority of Thailand and Petroleum Authority of Thailand. The team of IT professionals from ASL Thailand has shown the customers the expertise in supporting both the hardware and software maintenance and the efficiency in serving their needs.

Royal Thai Air Force is one of the major clients who patrons ASL Thailand's maintenance service. Royal Thai Air Force's mission is to defend the Kingdom of Thailand and responsible for the strategy and tactical air operation. During the contractual period, ASL Thailand is responsible for all the computer systems support services and to ensure all the systems are running smoothly. Support service covers Sun Servers, 700 PCs, HP and Epson Printers and the UPS. By providing the comprehensive support service to Royal Thai Air Force, ASL Thailand has become one of the major service providers for the Government.

Apart from the Royal Thai Air Force, the Provincial Electricity Authority is a significant client who has joined ASL Thailand's maintenance program. In this project, ASL Thailand is responsible for the proper operations of over 450 PCs, all the printers and scanners of the Authority. The Authority is satisfied with the service provided by ASL Thailand and hence it continues the service year after year.

In year 2000, ASL is also responsible to maintain the 1052 PCs Laser Jet and Dot Matrix Printers for the Petroleum Authority of Thailand. The Authority is a national energy organization conducting the fully integrated petroleum and related businesses with prime concern for quality, safety and the environment, aiming to provide superb quality products and services under world class management and administration.

1999

Bank for Agriculture and Agricultural Cooperatives Hardware Maintenance Contract

ASL (Thailand) Limited, with The Value Systems Co.,Ltd., won a hardware maintenance contract from the Bank for Agriculture and Agricultural Cooperatives. According to this 2-year contract, ASL will be supporting all branches of the Bank for Agriculture and Agricultural Cooperatives in Bangkok from January 2000 to December 2002. The ASL team will be providing maintenance service on a wide range of hardware products of different brand names, such as Del, Digital, Fujitsu, Olivetti, Epson and HP. The years of expertise of ASL's certified engineers qualifies their capacity to support the wide range of products in this project.

1998

ASL Service for ASCO General Supplies (F.E.) Ltd.

ASCO General Supplies (F.E.) Limited is a major international footwear and apparel sourcing agent, supplying goods and services for customers worldwide. It is subsidiary of the U.K. company Pentland which owns a number of leading brands in the sports, leisure and fashion markets such as "Speedo" and "Ellesse". As part of its practice of constantly improving customer service with better use of technology, ASCO decided to implement a Windows NT LAN in their liaison office in Bangkok. Following the supplier selection process conducted by Asco's MIS management team, ASL was chosen as the partner to provide all hardware and support services required. The implementation was completed on time and to budget. Mr. Allan Yuen of ASCO's MIS department said "Asco is very happy with the professional approach adopted by ASL in fulfilling our requirements and we would certainly go for ASL's service again" ASCO had also renewed a fourth maintenance service agreement with ASL (Thailand) Ltd. for the year 1998.

1998

High Availability for UBC

United Broadcasting Corporation Public Company Limited. (UBC), formerly known as International Broadcasting Corporation Public Company Limited (IBC), which name has been changed to UBC, has been the first operation of paid television services in Thailand and the South-East Asian region since 1989. ASL (Thailand) Ltd. provided a high availability solution by implementing QualixHA+ software to UBC. QualixHA+ software and other modules were installed on two systems - a pair of Sun Ultra Enterprise 3000 and Sun Ultra Enterprise 5000, to monitor and increase the uptime of its business-critical applications stored in Oracle and Sybase database.

1998

United Information Highway Adopted High Availability Solution

United Information Highway Co., Ltd. (UIH), the joint venture of United Communication Industry PCL. (UCOM) and the Communication Authority of Thailand, provides high speed leased line service to customers, through fiber optic for 24-hour digital transmission of data, image, and VDO at no limit of time and data volume. To maintain high quality leased line service, QualixHA+, a high availability software, had been chosen by UIH to provide a high availability environment for their critical network management system. With the QualixHA+ installation by ASL, UIH can now support the 24-hour services to government agencies, non-government organizations and individuals in Thailand.

1997

High-End Digital Alpha 8400 Server for Siam City I.T. Co., Ltd.

Siam City Bank Public Company Limited was established in 1941. Granted with the Royal patronage, Siam City Bank strives to provide quality service by setting up the Siam City I.T. Co., Ltd. as the technical support center. To cope with its diverse banking services such as loans, international finance, foreign exchange, credit cards and futures, Siam City I.T. turned to ASL for a high-end Digital Alpha 8400 server which serves as an important processing and backup device.

1997

Service Expansion for Thaksin University

In 1997, ASL (Thailand) Limited undertook a networking system project for the Thaksin University. The first project was to supply a LAN system in November 1997. To upgrade the school curriculum, Thaksin University had decided to equip the new computer center with advanced computer equipment including Alpha4000, HP LX-Pro, HP LD-Pro, 168 HP Vectra VLs, Windows NT and Digital Unix. Due to its good services, ASL was awarded the turnkey networking system project by the university. The project comprised networking infrastructure, hardware supply and software training.

1997

Networking Project for Thai Yasuda Insurance Co., Ltd.

Thai Yasuda Insurance Company Limited, a newly established automobile insurance company and a subsidiary of Yasuda International Service Company Limited, had awarded a networking project to ASL (Thailand) Limited in May 1997.

ASL had first implemented a networking project for Yasuda International Insurance Service including the supply of additional workstations and servers to the existing stand-alone system, and the installation of a Local Area Network and Oracle database. Having been satisfied with this project, Yasuda International Insurance Service turned to ASL again for building up a networking infrastructure for their subsidiary, Thai Yasuda Insurance, with a view to provide the best services to customers.

1996

Thai Smart Cybernet in the ISP Market

Smart Corporation Public Company Limited, a major player in the Thai telecommunications industry, awarded a 10-million Baht contract to ASL (Thailand) Limited for the design and implementation of Smart Cybernet proprietary network. Stepping into the booming Internet market, Smart Cybernet would become a major Internet Service Provider in Thailand.

Based in Bangkok, the project started in March 1996 and was open to subscriptions from both corporate and home users. ASL had offered a state-of-the-art solution based on Sun Web server and SunSoft FireWall-1 for security. ASL also provided both on-site and off-site training to Smart Cybernet and the latter took place in ASL Hong Kong head office to utilize its comprehensive training facilities. Smart Cybernet plans to extend its service throughout the country and the next stop will be ChiangMai.

1996

Qualix HA Market Extension to Thailand

ASL has successfully installed the first Qualix HA, a high availability software, in Thailand through government tender. As part of the total solutions provided to the Thai government, Qualix HA has been implemented to provide a 99.x% high availability solution to 4 units of Sun SPARC2000E servers with three of them running Sybase database applications, and one as backup server. To minimize the system downtime, Sun SPARC Storage Array is installed to provide RAID 5 reliability.